

The logo for Guardian Water & Power features the word "Guardian" in a large, blue, serif font. Above the letter "i" in "Guardian" is a stylized red graphic consisting of a vertical line and several horizontal lines of varying lengths, resembling a water tap or a signal. Below "Guardian" is the text "Water & Power" in a smaller, blue, serif font, followed by a registered trademark symbol (®). Underneath that is the text "Utility Cost Recovery Services" in a black, serif font.

# Guardian Water & Power<sup>®</sup>

Utility Cost Recovery Services

## FOR IMMEDIATE RELEASE

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## **Guardian Water & Power Appoints Regional Sales Executive**

**Columbus, Ohio November 5, 2009** – Guardian Water & Power, a Columbus-based provider of utility submetering and cost recovery services, announced that it has appointed Sean Dicks as Regional Sales Executive.

In his new role at Guardian, Dicks will be responsible for market development in a multi-state region including Illinois, Indiana, Wisconsin, Missouri and Ohio. He will also provide account representation for selected national clients.

Dicks brings over 10 years experience in the utility cost recovery industry. Prior to joining Guardian, Dicks was senior sales representative with ista North America, an Essen, Germany based provider of submetering and energy billing services. Before that, he served as a project manager for ista's meter installation service center.

"We are extremely pleased that Sean has joined us. He is a proven and well-respected executive with extensive sales and project management experience in the utility cost recovery business" said Patricia Apostolos, Guardian's President. "Sean will play a key role in the introduction of our new Guardian Soft billing and management information system."

### **About Guardian Water & Power**

Guardian Water & Power [www.guardianwp.com](http://www.guardianwp.com) installs and monitors water, gas and electric metering systems in multi-unit residential and commercial properties. These systems typically connect individual meters through a radio frequency network that transmits readings once a day to Guardian's billing center. Guardian provides meter installation, maintenance and utility billing services for properties located in twenty five states and the District of Columbia.